

# Smart Trust: Creating Prosperity, Energy, and Joy in a Low-Trust World [Hardcover] [2012] (Author) Stephen M.R. Covey, Greg Link, Rebecca R. Merrill

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After illustrating the global relevance of trust with his book The Speed of Trust by selling more than one million copies in twenty-two languages, Stephen M.R. Covey again illuminates the hidden power of trust to change lives and impact organizations in Smart Trust. In a compelling and readable style, he and long-time business partner Greg Link share enlightening principles and anecdotes of people and organizations that are not only achieving unprecedented prosperity from high-trust relationships and cultures but-even more inspiring-also attaining elevated levels of energy and joy. Find out why trusted people are more likely to get hired or promoted, get the best projects and bigger budgets, and are last to be laid off. This sea-changing book will forever shift your perspective as it reveals and validates, once and for all, the transformational power of trust. Reading Smart Trust will increase your probability of thriving in this increasingly unpredictable marketplace. The more unpredictable it becomes, the more your (and your organization's) sound judgment and ability to trust in this low-trust world will give you a tremendous competitive advantage-and the capacity to navigate the uncertainty low trust creates.

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