



What Is...Physician Contracting in Healthcare Organizations?

Pamela Del Negro

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Healthcare providers and healthcare facilities operate in a complex and evolving legal and regulatory environment. When the parties to an agreement include one or more physicians and healthcare organizations, contractual agreements that in other environments involve little or not regulation are often subject to a variety of federal and state laws, rules and regulations. This book provides an overview of common legal and regulatory issues involved in employment contracts and service agreements between physicians and healthcare organizations for clinical and administrative services.

In this book you will find:

- An overview of regulatory issues in physician contracting, including the Stark Law, the Anti-kickback Statute as well as issues related to contracting with tax-exempt organizations
- Contractual considerations for both employment and service agreements
- A quick-reference checklist for lawyers drafting and reviewing physician contracts
- Sample term-sheet provisions for a physician employment agreement

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